

Table of consultancy services let during 2008-09 of \$10,000 or more

(1) Explanation of selection process terms drawn from the *Commonwealth Procurement Guidelines* (January 2005):

Open Tender: A procurement procedure in which a request for tender is published inviting all businesses that satisfy the conditions for participation to submit tenders. Public tenders are sought from the marketplace using national and major metropolitan newspaper advertising and the Australian Government AusTender internet site.

Select Tender: A procurement procedure in which the procuring agency selects which potential suppliers are invited to submit tenders. Tenders are invited from a short list of competent suppliers.

Direct Sourcing: A form of restricted tendering, available only under certain defined circumstances, with a single potential supplier or suppliers being invited to bid because of their unique expertise and/or their special ability to supply the goods and/or services sought.

Panel: An arrangement under which a number of suppliers, usually selected through a single procurement process, may each supply property or services to an agency as specified in the panel arrangements. Tenders are sought from suppliers that have pre-qualified on the agency panels to supply to the government. This category includes standing offers and supplier panels where the consultant offers to supply goods and services for a pre-determined length of time, usually at a pre-arranged price.

(2) Justification for decision to use consultancy:

A – skills currently unavailable within agency

B – need for specialised or professional skills

C – need for independent research or assessment

Seq	Consultant Name	Description	Contract Price	Selection Process (1)	Justification (2)
1	Saatchi & Saatchi	Pitching fees in response to the Digital Taskforce Information & awareness campaign	\$ 10,000.00	Direct Sourcing	B
2	The Campaign Palace Red Cell Pty Lt	Pitching fees in response to the Digital Switchover Taskforce advertising brief	\$ 10,000.00	Direct Sourcing	B
3	George Patterson Y & R Pty Limited	Pitching fees in response to Digital Switchover Taskforce Information & awareness campaign	\$ 10,000.00	Direct Sourcing	B
4	Publicis Mojo	Pitching fees in response to Digital Switchover Taskforce Information & awareness campaign	\$ 10,000.00	Select	B
5	Australian Government Solicitor	Legal Services-Personnel Matter	\$ 10,000.00	Panel	B
6	Meyer Vandenberg	Legal Services	\$ 10,000.00	Panel	B

Seq	Consultant Name	Description	Contract Price	Selection Process (1)	Justification (2)
7	Australian Government Solicitor	Advice about compliance with Telecommunications Act	\$ 10,000.00	Panel	B
8	Australian Government Solicitor	Legal Services	\$ 10,000.00	Panel	B
9	Australian Government Solicitor	Legal services in connection with audit process	\$ 10,000.00	Panel	C
10	Meyer Vandenberg	Legal Services	\$ 10,000.00	Panel	B
11	Internetrix	Search Engine Optimisation	\$ 10,011.10	Panel	A
12	Usability One	Hosting of videos for Stay Smart On Line	\$ 10,043.00	Panel	A
13	Clayton Utz	Advice on Corps law implications of proposed amendments to the Digital Radio Scheme in Radcoms	\$ 11,000.00	Panel	B
14	Clemenger BBDO	Pitching fees in response to the Digital Switchover Taskforce advertising brief	\$ 11,000.00	Direct Sourcing	B
15	Gibson Quai - AAS Pty Ltd	Independent Cost Assessment Community Phones Maintenance	\$ 11,040.01	Panel	C
16	DLA Phillips Fox	Advice Liability Risks-Youth Advisory Group	\$ 12,499.30	Panel	B
17	Walter Turnbull	Provision for ICT Transition Documentation	\$ 13,530.00	Panel	C
18	Intermedia	Additional Digital TV re-transmission & DTH consultancy report - Oct. '08	\$ 14,850.00	Select Tender	B
19	Adelaide Research & Innovation	Review of the Departments premises projections	\$ 15,000.00	Direct Sourcing	C
20	APIS Consulting Group Pty Ltd	SRP011-08 CMS evaluation Apis 0809-013	\$ 15,620.00	Select Tender	C
21	Kordia Pty Ltd	Digital Dividend Technical Advice Consultancy	\$ 15,640.00	Panel	B
22	Southern Cross Computing Pty Ltd	Scoping of database migration exercise	\$ 19,008.00	Panel	B
23	Protiviti Pty Ltd	Australian Broadband Guarantee Provider Management Compliance Framework	\$ 19,415.00	Panel	B
24	KPMG	Internal audit of official travel	\$ 19,800.00	Panel	C
25	Walter Turnbull	Web Staff Training Report	\$ 19,886.35	Panel	B
26	KPMG	Provide quality assurance for the ABG including IT Testing Plan, Project Implementation/Transition	\$ 20,000.00	Direct Sourcing	B

Seq	Consultant Name	Description	Contract Price	Selection Process (1)	Justification (2)
27	Grosvenor Management Consulting	Analysis relating to renegotiation of PC internet content filters vendors fees under the NFS	\$ 20,195.00	Panel	B
28	Profmark Consulting Pty Limited	Client Survey	\$ 20,518.50	Direct Sourcing	B
29	Minter Ellison Lawyers	Legal fees	\$ 25,000.00	Panel	B
30	Oakton Services Pty Limited	Security Classification review for ICT network	\$ 25,300.00	Panel	B
31	Australian Government Solicitor	NBN Company Secretary costs	\$ 25,410.00	Direct Sourcing	B
32	Langtree Information Management	Consultancy Service Agreement for Info System	\$ 26,400.00	Direct Sourcing	B
33	Dominic Downie & Associates Pty Ltd	Workforce planning work	\$ 27,462.00	Panel	B
34	Usability One	Usability testing for Stay Smart Online	\$ 28,713.60	Panel	A
35	Palm Consulting Group Pty Ltd	Change management facilitator FAB	\$ 30,892.50	Panel	B
36	HBO+EMTB Interiors (ACT) Pty Ltd	Accommodation block and stack exercise	\$ 31,350.00	Panel	B
37	McGrath Nicol & Partners	Consultancy to advise in SAP integration with BCOM	\$ 32,153.00	Panel	A
38	Hansen and Searson Executive search	Executive Search firm to conduct the recruitment process for Deputy Chair for ACMA	\$ 33,000.00	Select Tender	B
39	Australian Government Solicitor	NBN-Legal Advice	\$ 34,416.69	Panel	B
40	McGrath Nicol & Partners	Implementation of project plan for the ABG Program	\$ 37,527.88	Panel	C
41	Dandolo Partners Pty Limited	Digital Economy Forum & Workshops	\$ 38,339.40	Open Tender	B
42	Corrs Chambers Westgarth	Additional Legal services relating to NBN Project	\$ 39,532.27	Panel	B
43	STM Consulting Pty Ltd	Digital Dividend Technical Consultancy Stage 2	\$ 39,930.00	Open Tender	B
44	Ernst & Young	Finance System Options Review	\$ 39,996.00	Panel	B
45	Capital Works Consulting Pty Ltd	Professional contracting methodologies for the Regional Backbone Blackspots Programme	\$ 40,000.00	Direct Sourcing	B
46	DLA Phillips Fox	Regulatory mapping and analysis of relevant State and Territory planning legislation	\$ 40,000.00	Panel	B
47	KPMG Tasmania General Account	Liquidation process for NetAlert windup	\$ 42,900.01	Open Tender	B

Seq	Consultant Name	Description	Contract Price	Selection Process (1)	Justification (2)
48	Kordia Pty Ltd	Verification of costs for the digital conversion of broadcaster's transmission infrastructure	\$ 43,120.00	Select Tender	B
49	Ernst & Young	Consultancy Services to review the Department's Risk and Fraud Control Plans	\$ 44,000.00	Panel	B
50	The Frank Team	Youth Advisory Group Facilitator	\$ 46,123.99	Select Tender	B
51	Trish Bergin Consulting	Review of Departmental Activities, Priorities and Resources	\$ 49,104.00	Select Tender	C
52	KPMG	FM review of Australian Broadband Guarantee Program	\$ 49,170.00	Panel	B
53	Vision Australia	Accessibility testing of the Stay Smart Online website	\$ 49,398.03	Open Tender	A
54	McGrath Nicol & Partners	Review of the Community Broadcasting Foundation Pg	\$ 49,999.99	Panel	C
55	Kordia Pty Ltd	Digital Dividend Technical Advice Consultancy	\$ 50,000.01	Panel	B
56	Ernst & Young	Provision of Accounting, Financial and Governance Advice	\$ 60,000.00	Panel	C
57	Peter Jude McCarthy-Ward	Consultancy on functional separation models and ad-hoc issues regarding functional separation	\$ 60,000.00	Direct Sourcing	C
58	Oakton Services Pty Limited	Provision of auditing services in relation to PC filter vendor contracts	\$ 64,269.54	Panel	C
59	Convergent Consulting	Consultancy to provide a Scoping Study to assess operating efficiencies of National Broadcasters	\$ 69,166.44	Select Tender	B
60	Intermedia	Costing of satellite transmission TV services	\$ 74,632.50	Select Tender	B
61	Plum Consulting Ltd	Valuation of the 15 year Spectrum Licence	\$ 75,000.00	Open Tender	B
62	Ford Kelly Executive Connections Pt	Recruitment for Non-Executive Directors to the ABC and SBS Boards	\$ 77,000.00	Select Tender	B
63	Hinds Workforce Research	2008 Department Organisational Staff Survey	\$ 78,030.33	Direct Sourcing	C
64	Egon Zehnder International Pty Ltd	Agency appointed to assist with appointment of the NBN Board	\$ 79,000.00	Select Tender	B
65	Louder Than Words	Consultant to produce DVD	\$ 79,500.00	Select Tender	C

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66	Broadcast Australia	Test Transmissions and Coverage Surveys. Para Escarpment from Ingle Farm to Craigmore in SA	\$ 79,868.01	Select	B
67	Integracom Management Group Pty Ltd	Development of a Question Bank to assess the skills of antenna installers	\$ 95,700.00	Open Tender	B
68	Edith Cowan University	Cyber-safety: literature review	\$ 96,999.31	Open Tender	C
69	Canada Inc T/A Strategic Network	Digital Economy Benchmarking of Australia	\$ 97,750.00	Open Tender	C
70	Australian Government Solicitor	Constitutional Issues	\$ 100,000.00	Panel	B
71	CRS Australia	Workstation (ergonomic) assessments	\$ 150,000.03	Open Tender	B
72	Omaha IT Services Pty Ltd	SQL Conversion and related TRIM support services	\$ 151,800.00	Panel	B
73	Orima Research	ABG - Research Survey	\$ 164,120.00	Open Tender	A
74	Janison Solutions Pty Ltd	Online training and accreditation system for retail staff and antenna installers	\$ 207,680.00	Open Tender	B
75	Plum Consulting Ltd	Expiry of 15 Year Spectrum Licences	\$ 234,418.68	Open Tender	C
76	Clayton Utz	Legal Services	\$ 240,000.01	Panel	B
77	KPMG	Commercial Advice for the Regional Backbone Blackspots programme 2008-09 and 2009-10	\$ 250,000.01	Panel	C
78	Ericsson Australia Pty Ltd	Technical consultancy for the Regional Backbone Blackspots Program 2008-09 and 2009-10	\$ 250,000.02	Panel	C
79	McGrath Nicol & Partners	Consultancy National Broadcasters Triennium Funding-Capital Funding Review	\$ 297,766.25	Panel	C
80	Enex Pty Ltd	ABG Program Technical Consultancy	\$ 384,886.75	Panel	C
81	KPMG	Internal Audit Services to the Department 08-2010	\$ 400,000.00	Panel	B
82	KPMG	Provision of Commercial, Financial and Investment advice for the early NBN roll-out in Tasmania	\$ 660,000.00	Panel	C
83	Consultel	Technical advice in relation to the implementation of the early NBN roll-out in Tasmania	\$ 660,000.00	Panel	C

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84	Orima Research	Communication Research for the Digital Switchover Taskforce Information & awareness campaign	\$ 873,430.00	Select Tender	C
85	Australian Digital Testing Pty Ltd	Digital Switchover Status of Multi-Dwelling Units	\$ 978,120.00	Open Tender	C
86	Minter Ellison Lawyers	Legal Services	\$ 990,000.00	Panel	B
87	BMF	Advertising & Branding consultant for the Digital Switchover Taskforce Public Awareness Campaign	\$ 2,413,400.00	Select Tender	B
88	Cudex Pty Ltd T/A Newspoll	Research into Australia's Digital TV readiness	\$ 5,200,000.00	Open Tender	C