

Friday, 28 March 2008

Dear Panel Members,

At Alcatel-Lucent, we devote significant resources to looking into the future, anticipating what the world will be like in 10, 15, 30 years and more. In this way we are able to make the right investment decisions today for the future.

Congratulations on your appointment to the NBN Expert panel, I thought it timely to share some of our thinking on where broadband technologies are likely to take Australia by 2020 and what life might be like for your Australians twelve years from today and beyond.

Enclosed please find a copy of our latest white paper, "Broadband 2020," as a contribution to your NBN consideration. As you'll see, broadband in 2020 will no longer be a "telecommunications" issue; broadband will enable advances and development on every measure of social and economic wellbeing. It will be an integral part of everyone's lives and will hopefully have contributed in no small way to the world's efforts to combat climate change.

Drawing on Alcatel-Lucent's experience and analytical skills we've articulated an interesting and challenging potential future for Australia. However, as we point out in the second part of this paper, achieving that vision very much depends on the decision we make today about broadband.

I hope you find our document interesting and thought-provoking. Please direct any questions you may have to Ric Clark on +61 3 9664 3407 or [ric.clark@alcatel-lucent.com.au](mailto:ric.clark@alcatel-lucent.com.au)

Yours sincerely,

A handwritten signature in black ink, appearing to read "Hilary Mine". The signature is fluid and cursive, with a large initial "H" and "M".

Hilary Mine

Managing Director

Alcatel-Lucent- Australasia and North Asia

